



**SEBASTIAN PAREDES 龐華毅**  
**Chief Executive Officer**  
**DBS Bank (Hong Kong) Limited**



Sebastian Paredes was appointed Chief Executive Officer of DBS Bank (Hong Kong) Limited on 13 September 2010.

A seasoned banker of 25 years, Paredes, an Ecuadorian citizen, has a strong track record in building franchises across multiple markets. He is highly experienced in managing complex situations and leading through times of economic volatility.

As President Director of P.T. Bank Danamon, Indonesia, from 2005 to early 2010, Paredes successfully solidified the bank's position in retail, SME and commercial banking, and made inroads into new businesses such as consumer finance and micro lending. Over the five-year period, the bank more than doubled its loan book, expanded its customer base from 2 million to 5.2 million customers and grew revenues by over 240%. Prior to Danamon, Paredes spent 20 years at Citi, with stints in South America, Middle East, Africa and Europe. Between 2002 and 2005, he managed 11 markets as CEO of Citigroup South Africa and regional head of Sub Saharan Africa.

Paredes holds a Bachelor degree from California State University (Fresno CA., USA) and an International MBA from IE Business School (Madrid, Spain). He speaks five languages (Spanish, English, German, French and Bahasa Indonesia).

September 2010



**龐華毅 (SEBASTIAN PAREDES)**  
星展銀行 (香港) 有限公司 行政總裁



龐華毅 (Sebastian Paredes) 於 2010 年 9 月 13 日獲委任為星展銀行 (香港) 有限公司行政總裁。

資深銀行家龐華毅為厄瓜多爾公民，馳騁銀行界 25 載，曾於多個市場成功開拓銀行業務；他擁有管理高度繁複市場的經驗，並能於經濟環境波動時帶領團隊屢創佳績。

龐華毅在 2005 年至 2010 年初擔任印尼 P.T. Bank Danamon 的主席，成功地鞏固該銀行在零售、中小企和商業銀行的業務，並開展零售信貸市場和小額貸款等新業務。在這五年間，該銀行的貸款業務增加超過一倍，客戶群由 2 百萬增至 5 百 20 萬，收入增長超過 240%。龐華毅在加入 Danamon 之前，於花旗集團任職 20 年，足跡踏遍南美、中東、非洲和歐洲地區。他於 2002 至 2005 年擔任花旗集團南非的行政總裁兼非洲撒哈拉地區主管，專責 11 個市場。

龐氏擁有加州州立大學 (美國加州 Fresno 分校) 學士學位和西班牙企業學院 (西班牙馬德里) 國際工商管理碩士學位。他能操五國語言 (西班牙語、英語、德語、法文、印尼語)。

2010 年 9 月